

# **SAINT LUCIA**

**National Telecommunications Regulatory Commission**

**Recommendation  
of the  
Eastern Caribbean Telecommunications Authority (“ECTEL”)  
to  
Approve or Disapprove a Price Cap Plan  
for  
Cable and Wireless (West Indies) Limited (“C&W”)  
in  
Saint Lucia**

**Consultation Document**

**LCD/AU04.003**

**28<sup>th</sup> July 2004**

**Recommendation of the Eastern Caribbean Telecommunications Authority  
("ECTEL") to Approve or Disapprove a Price Cap Plan for Cable and Wireless  
(West Indies) Limited ("C&W") in Saint Lucia**

**Consultation Document**

1. The Commission is in receipt of a submission from ECTEL containing ECTEL recommendation for a Price Cap Plan for C&W, which the Commission may approve or disapprove. A copy of the Price Cap Plan is annexed to this Consultative Document.
2. The Commission considers that it is appropriate to hold a Public Consultation in order to make a determination whether to approve or disapprove the Price Cap Plan.
3. The Commission adopts the recommended procedural steps in Appendix C of the attached Price Cap Plan.
4. Responses to this Consultative Document should be sent by post, fax or email to: -

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## **I. Introduction**

The purpose of this document is to set out the principles, commitments, parameters and formulae for the implementation of the price cap plan (“PCP”) that will be applied to the St. Lucia business unit of Cable & Wireless (West Indies) Limited (“C&W”) from 1 December 2004 to 30 November 2008. The PCP has been agreed by C&W and the Eastern Caribbean Telecommunications Authority (“ECTEL”).

In this regard, this St Lucia-specific PCP applies to certain of the regulated services provided by C&W, a company duly incorporated in England and having its registered office situated at 124 Theobalds Road, London, WC1X 8RX, England, or its successor.

Consistent with the St Lucia Telecommunications Act, 2000 (the “Act”), and unless otherwise noted in this document, the St Lucia National Telecommunications Regulatory Commission (“NTRC”), or its successor, is generally responsible for the implementation of the PCP, subject to any required recommendation by ECTEL.

Unless otherwise noted, the terms and definitions applicable in the approved Telecommunications (Retail Tariff) Regulations, 2004 (“TR”) also apply in this document.

## **II. Coverage of PCP and PCP Baskets**

The effective date of the PCP will be 1 December 2004.

The Price Cap Plan shall not be effective unless the following conditions are met:

- (a) final Telecommunications (Retail Tariff) Regulations, 2004 are enacted by October 8, 2004 and they are substantively identical to the draft Telecommunications (Retail Tariff) Regulations, 2004 specified in Schedule 1, or C&W has waived this requirement in writing and
- (b) the NTRC has approved, or is deemed to have approved, this Price Cap Plan for C&W, by October 19, 2004, or C&W has waived this requirement in writing.

The PCP will initially have three baskets:

- Basket 1: Residential fixed line access Services**
- Basket 2: Business fixed line access Services**
- Basket 3: Other National fixed line Services**

A fourth basket may be created to incorporate certain new Regulated Services introduced during the duration of the PCP:

#### **Basket 4: New Services**

Unless specifically noted, the PCP only includes Regulated Services; hence, unless specifically noted, the PCP does not include Unregulated Services. The rate elements in the PCP as of 1 December 2004 are identified in Appendix A.

Appendix A is intended to be a complete list of the Regulated Services provided as of 1 December 2004 by C&W. Similarly, Appendix B is intended to be a complete list of the Unregulated Services provided by C&W as of 1 December 2004. The objective is that Appendix A and Appendix B constitute the totality of the telecommunications services and rate elements, as defined by the Act, provided by C&W as of 1 December 2004.

C&W has attempted to comply with the objectives set out above. However, if, during the term of the PCP, the NTRC determines that C&W had been offering a rate element as of 1 December 2004 that was not specifically included in Appendix A or Appendix B, in its determination the NTRC shall be guided, *inter alia*, by the existing categorization in the PCP in determining how the rate element is treated. Specifically, the NTRC shall be guided by the 1 December 2004 categorization of rate elements into services when considering a rate element that was not specifically included in Appendix A or Appendix B and was offered by C&W as of 1 December 2004. Similarly if, during the term of the PCP, the NTRC determines that as of 1 December 2004 C&W had not been offering a rate element included in Appendix A or Appendix B, C&W will not be required to provide that rate element.

The aggregate level of actual prices for all service rate elements in any given service Basket,  $j$ , is subject to a price cap index ("PCI"). The Actual Price Index ("API") is the revenue-weighted average level of aggregate prices implemented by C&W. The API and PCI for each basket,  $j$ , are initially set at 100 at the outset of the PCP.

#### **Actual Price Index**

The Actual Price Index for each Basket is calculated as follows:

$$\text{(Equation \#1)} \quad \text{API}_{j,t} = \text{API}_{j,t-1} * (1 + \text{API adjustment}_{j,t})$$

where  $j$  = Basket

$t$  = time

API adjustment $_{j,t}$  = revenue-weighted average percent change in prices for all rate elements,  $k$ , for time  $t$ , in Basket  $j$ :

(Equation #2)

$$= \frac{\sum_{k,t} \left[ Revenue_{k,t} * \left[ \frac{Price_{k,t}}{Price_{k,t-1}} - 1 \right] \right]}{\sum_{k,y} Revenue_{k,t}}$$

where  $k$  is the relevant rate element,

$Revenue_{k,t}$  is the revenue accrued in Basket,  $j$ , for element  $k$ , in the following periods:

- 1 July 2003 through 30 June 2004 where  $t$  is between 1 December 2004 and 30 November 2005,
- 1 July 2004 through 30 June 2005 where  $t$  is between 1 December 2005 and 30 November 2006,
- 1 July 2005 through 30 June 2006 where  $t$  is between 1 December 2006 and 30 November 2007,
- 1 July 2006 through 30 June 2007 where  $t$  is between 1 December 2007 and 30 November 2008.

For the first Annual Compliance Filing,  $Price_{k,t}$  is the proposed price for each element  $k$ , and  $Price_{k,t-1}$  for each element  $k$  is the price in effect as of May 31, 2004.

For every subsequent price change under the plan,  $Price_{k,t}$  is the proposed price for each element  $k$ , and  $Price_{k,t-1}$  is the price for each element  $k$  in effect immediately preceding the effective date of the proposed price.

## Price Cap Index

The Price Cap Index for each Basket is calculated as follows:

(Equation #3) 
$$PCI_{j,y} = PCI_{j,y-1} * (1 + I_y - X_{j,y} +/- Z_y)$$

where

$j$  = Basket

$y$  = Price Cap year for the following periods:

- $y = 1$  for the Price Cap year 1 December 2004 through 30 November 2005
- $y = 2$  for the Price Cap year 1 December 2005 through 30 November 2006
- $y = 3$  for the Price Cap year 1 December 2006 through 30 November 2007
- $y = 4$  for the Price Cap year 1 December 2007 through 30 November 2008

(Equation #4)  $I_y = ((CPI_y / CPI_{y-1}) - 1),$

where the  $CPI_y$  is the Consumer Price Index for St Lucia as published by the Eastern Caribbean Central Bank for year  $y$  in the following periods:

1 July 2003 to 30 June 2004 for  $y=1$

1 July 2004 to 30 June 2005 for  $y=2$

1 July 2005 to 30 June 2006 for  $y=3$

1 July 2006 to 30 June 2007 for  $y=4$

$X_{j,y}$  = Productivity offset for basket  $j$  in year  $y$  as set out below.

$Z_y$  = Exogenous cost changes for year  $y$  as set out below.

## Compliance Requirements

The API for each Basket must always be at or below the PCI for that Basket. That is, at all times:

(Equation #5)  $API_j \leq PCI_j$

for each Basket  $j$ .

Price changes required to meet the Initial Rates and Pricing Commitments set out in Rule 1 below are not considered as price changes for the purpose the calculation of the API. That is,  $Price_{k,t} / Price_{k,t-1} - 1 = 0$  for each stipulated rate reduction (i.e., for the corresponding rate element  $k$ , and year  $y$ ) listed in Rule 1 below. Any price reductions that may be introduced for these same rate elements below Initial Rate and Pricing Commitment levels would, however, be treated as price reductions in the calculation of the API.

All services in Baskets 1 and 2 will be used in the calculation of each Basket's respective  $API_j$  for the duration of the PCP regardless of whether a service or rate element is designated as an Unregulated Service by the NTRC.

## III. PCP Rules

### Rule 1: Initial Rates & Pricing Commitments

C&W agrees to implement the following maximum prices (that is, C&W may set prices that are lower than these, but cannot set prices that are higher than these levels) for the following rate elements in Basket 3, during the following periods:

<b>Service</b>	<b>Maximum Rate per minute (EC\$)</b>	<b>Effective Periods</b>
Fixed-To-Mobile: Day	\$0.760	1 December 2004 to 30 November 2005
Fixed-To-Mobile: Day	\$0.710	1 December 2005 to 30 November 2008
Fixed-To-Mobile: Night	\$0.750	1 December 2004 to 30 November 2005
Fixed-To-Mobile: Night	\$0.690	1 December 2005 to 30 November 2008
Fixed-To-Mobile: Weekend	\$0.750	1 December 2004 to 30 November 2005
Fixed-To-Mobile: Weekend	\$0.690	1 December 2005 to 30 November 2008
Fixed-To-Fixed: Day	\$0.070	1 December 2004 to 30 November 2008
Fixed-To-Fixed: Night	\$0.050	1 December 2004 to 30 November 2005
Fixed-To-Fixed: Night	\$0.040	1 December 2005 to 30 November 2008
Fixed-To-Fixed: Weekend	\$0.050	1 December 2004 to 30 November 2005
Fixed-To-Fixed: Weekend	\$0.040	1 December 2005 to 30 November 2008

Where: “Day” is defined as the periods from 8:00 a.m. to 5:59 p.m. Monday through Friday, or as otherwise agreed to by C&W and the NTRC.

“Night” is defined as the periods from 6:00 p.m. to 7:59 a.m. Monday through Friday, or as otherwise agreed to by C&W and the NTRC.

“Weekend” is defined as the period from 11:59 p.m. Friday to 11:59 p.m. Sunday, or as otherwise agreed to by C&W and the NTRC.

C&W also agrees to include a minimum of 60 minutes per month of free Fixed-To-Fixed calling on Night and Weekend calling periods with each metered Residential access line from 1 December 2004 to 30 November 2005. From 1 December 2005 to 30 November 2008 C&W will include a minimum of 80 minutes per month of free Fixed-To-Fixed calling on Night and Weekend calling periods with each metered Residential access line.

All pricing commitments pursuant to this rule will continue during the duration of the PCP regardless of whether the service or rate element is subsequently designated as an Unregulated Service by the NTRC.

## Rule 2: Productivity Offset

The productivity offsets ( $X_{j,y}$ ) are as follows:

Basket (j)	Year 1-4
1	$I_y$
2	0%
3	2.5%
4	Basket 4 not subject to productivity offset

The pricing commitments for Baskets 1 and 2 incorporated pursuant to this rule will continue during the duration of the PCP regardless of whether the service or rate element is subsequently designated as an Unregulated Service by the NTRC.

The rate elements in Baskets 1 and 2 will remain in those respective Baskets for the duration of the PCP regardless of whether a rate element in either basket is designated as an Unregulated Service by the NTRC.

## Rule 3: Individual Service/Element Cap

For any service in the PCP, C&W may not increase an individual rate element more than  $I_y + 7.5\%$  in any one year where the inflation factor  $I_y$  is the same as that defined in Equation #4 above.

## Rule 4: Price Harmonization and Discontinuation Constraints

During the duration of the PCP C&W agrees to comply with the following price harmonization rules:

- A) Residential:** The lowest monthly rate for a metered Residence access line must not be more than 25 percent less than the highest monthly rate for a metered Residence access line in any other Price Cap Country.
- B) Business:** The lowest monthly rate for a metered Business access line must not be more than 18 percent less than the highest monthly rate for a metered Business access line in any other Price Cap Country.

**C) Fixed-to-Fixed (“FTF”):** The lowest FTF Day/Evening/Night rate respectively must not be more than 35 percent less than the highest FTF Day/Evening/Night rate respectively in any other Price Cap Country.

**D) Fixed-to-Mobile (“FTM”):** The lowest FTM Day/Evening/Night rate respectively must not be more than 35 percent less than the highest FTM Day/Evening/Night rate respectively in any other Price Cap Country.

C&W shall require prior NTRC approval to discontinue the provision of any of the above services.

## **Rule 5: New Services**

Based on the specific designation of new services as set out in the TR, the following sets out, where relevant, the corresponding PCP treatment. The assignment of a service or rate element to any Basket under this rule does not limit the ability of C&W to begin offering the new service immediately upon approval. The assignments under this rule are only for the purposes of calculating subsequent APIs.

### **New service that does not fall under 10(3)(b) of the TR**

If this new service is determined to be a Regulated Service, the new service, including the corresponding rate elements and associated revenues, is assigned to Basket 3 on the first day of the month after the coming into effect of the corresponding NTRC decision or deemed acceptance pursuant to the TR.

### **New service that falls under 10(3)(b) of the TR**

If this new service is determined to be a Regulated Service, the new service, including the corresponding rate elements and associated revenues, is assigned to Basket 4 on the first day of the month after the coming into effect of the corresponding NTRC decision or deemed acceptance pursuant to the TR.

## **Rule 6: Promotions**

Market Trials and Short Term Promotions, as defined in the TR, are excluded from calculation of the API.

## **Rule 7: Exogenous Cost Factor**

Exogenous costs are positive or negative cost changes that have been determined by the NTRC to satisfy all of the following criteria:

- a) Material in magnitude, so that any individual proposed cost adjustment must exceed an equivalent of 1.5 percent of C&W gross annual revenues from the provision of telecommunications services affected by the exogenous cost for the most recent continuous 12 months ending 30 June;
- b) Unique to the telecommunications sector;
- c) Outside of C&W's control, and
- d) Must not result from a transaction or transactions with a C&W affiliate.

An exogenous cost adjustment may be proposed by either C&W, the NTRC or ECTEL during the review of the Annual Compliance Filing, and will be considered on a case-by-case basis.

The financial effect of any proposed exogenous cost change must be quantified and explained in detail in the accompanying supporting documentation by the party proposing the adjustment. All documentation supporting proposed exogenous cost changes must include a proposed recovery mechanism including a rationale for the proposed recovery mechanism. The recovery of any exogenous cost changes should, to the extent possible, be recovered proportionally from the services affected by the exogenous cost change.

## **Rule 8: Compliance Filing**

Subject to PCP design and Rules, C&W may propose increases or decreases in its rates for the Regulated Services at any time during the duration of the PCP based on the following procedure.

In any application for a price change during the PCP, other than a price change in Annual Compliance Filing, C&W must file a Rate Change Compliance Filing ("RCCF") with the NTRC. An RCCF must contain a description of the proposed rate changes, a recalculation of each Basket's API reflecting any proposed rate changes, and a demonstration that each new API<sub>j</sub> is less than its respective PCI<sub>j</sub> established during the most recent Annual Compliance Filing.

Supporting documentation for API calculations in an RCCF must include all service price elements by Basket, and the associated revenues established in the most recent Annual Compliance Filing. C&W must also provide documentation in an RCCF for pricing changes involving special treatment, including, but not limited to, the introduction of volume or contract term discounts.

An Annual Compliance Filing ("ACF") will be made on 1 November of each year of the PCP calculating each new PCI<sub>j</sub> for each Basket. The first ACF will be filed on 1 November 2004, with rates effective 1 December 2004.

The ACF will include all information required for the NTRC and ECTEL to replicate and verify C&W's calculations, including an EXCEL (or similar electronic spreadsheet software) file that incorporates all regulated services, rate elements (existing and new)

rates, and rate changes. If the ACF includes rate changes or new services, all filing requirements in an RCCF, including but not limited to, the calculation of any new APIs and the description and proposed rates for new services, must be included with the ACF.

Any proposed Exogenous Cost Changes, including all documentation as discussed in Rule 7, must be provided for in an ACF.

The ACF must include any annual financial reporting requirements as provided for in the Tariff Regulations. Further, price change notification must comply with the provisions in the Tariff Regulations.

### **Rule 9: Duration of PCP**

The duration of the PCP is 4 years, from 1 December 2004 to 30 November 2008. The PCP will automatically renew for an additional 4 years (that is, through 30 November 2012) unless opposed by C&W, the NTRC, or ECTEL within 90 days of the expiry of the PCP. Any party opposed to the renewal of the PCP must give notice to every other party at least 90 days before the expiry of the PCP. Renewal of the PCP will not occur if any party opposes the renewal.

In the absence of renewal, extending the PCP to an optional fifth year (that is, 1 December 2008 to 30 November 2009) is at the sole discretion of the NTRC based on an ECTEL recommendation. To exercise such discretion the NTRC must issue a decision forty-five days before the expected expiry of the PCP (that is, by September 15, 2008).

### **Rule 10: Expiry of PCP**

The PCP will expire on 30 November 2008 unless renewed for 4 years as described in Rule 9, or extended for an optional fifth year as described in Rule 9.

At the expiry of the PCP a new incentive-based regulatory plan may be implemented for C&W in accordance with the TR.

At the expiry of the PCP all subsequent rate changes will be subject to the new incentive-based regulatory plan that has been implemented or the Tariff Regulations in the event that a new incentive-based regulatory plan is not implemented.

## IV. Appendix A of Schedule 2 - SLU

### List of Services and Rate Elements included in the PCP as of 1 December 2004

Basket	Service(s)	Rate Element(s)
1	Residential fixed line access	1: Connection 2: Reconnection 3: Monthly rental
2	Business fixed line access	4: Connection 5: Reconnection 6: Monthly rental
2	Metered government fixed line access	7: Connection 8: Reconnection 9: Monthly rental
2	PBX fixed line access	10: Connection 11: Reconnection 12: Monthly rental
3	Fixed To Fixed Calling	13: FTF (Day) 14: FTF (Night) 15: FTF (Weekend)
3	Fixed To Mobile Calling	16: FTM (Day) 17: FTM (Night) 18: FTM (Weekend)
3	Fax Line	19: Connection 20: Reconnection 21: Monthly Rental
3	Calling Card	22: Calling Card to local fixed C&W line calling 23: Calling Card to C&W mobile calling 24: Calling Card to interconnect calling
3	Payphone Calling	25: Payphone to local fixed C&W line calling 26: Payphone to C&W mobile calling 27: Payphone to interconnect calling
3	International Leased Circuit	28: IPLC 64 Kbps Installation 29: IPLC 128 Kbps Installation 30: IPLC 192 Kbps Installation 31: IPLC 256 Kbps Installation 32: IPLC 384 Kbps Installation 33: IPLC 320 Kbps Installation 34: IPLC 448 Kbps Installation 35: IPLC 512 Kbps Installation 36: IPLC 768 Kbps Installation 37: IPLC 1024 Kbps Installation 38: IPLC 1544 Kbps Installation 39: IPLC 2048 Kbps Installation 40: IPLC 64 Kbps Monthly 41: IPLC 128 Kbps Monthly

		42: IPLC 192 Kbps Monthly 43: IPLC 256 Kbps Monthly 44: IPLC 384 Kbps Monthly 45: IPLC 320 Kbps Monthly 46: IPLC 448 Kbps Monthly 47: IPLC 512 Kbps Monthly 48: IPLC 768 Kbps Monthly 49: IPLC 1024 Kbps Monthly 50: IPLC 1544 Kbps Monthly 51: IPLC 2048 Kbps Monthly
3	National Leased Circuit	52: DPLC 64 Kbps Installation 53: DPLC 128 Kbps Installation 54: DPLC 192 Kbps Installation 55: DPLC 256 Kbps Installation 56: DPLC 384 Kbps Installation 57: DPLC 320 Kbps Installation 58: DPLC 448 Kbps Installation 59: DPLC 512 Kbps Installation 60: DPLC 768 Kbps Installation 61: DPLC 1024 Kbps Installation 62: DPLC 1544 Kbps Installation 63: DPLC 2048 Kbps Installation 64: DPLC 64 Kbps Monthly 65: DPLC 128 Kbps Monthly 66: DPLC 192 Kbps Monthly 67: DPLC 256 Kbps Monthly 68: DPLC 384 Kbps Monthly 69: DPLC 320 Kbps Monthly 70: DPLC 448 Kbps Monthly 71: DPLC 512 Kbps Monthly 72: DPLC 768 Kbps Monthly 73: DPLC 1024 Kbps Monthly 74: DPLC 1544 Kbps Monthly 75: DPLC 2048 Kbps Monthly
3	VSAT (very small aperture terminal)	76: VSAT Installation 77: VSAT Monthly 78: VSAT Site Survey 79: VSAT Link Monthly
3	Frame Relay	80: Frame Relay Port 56 Kbps Monthly 81: Frame Relay Port 64 Kbps Monthly 82: Frame Relay Port 128 Kbps Monthly 83: Frame Relay Port 192 Kbps Monthly 84: Frame Relay Port 256 Kbps Monthly 85: Frame Relay Port 384 Kbps Monthly 86: Frame Relay Port 512 Kbps Monthly 87: Frame Relay Port 768 Kbps Monthly

		88: Frame Relay Port 1024 Kbps Monthly 89: Frame Relay Port 1544 Kbps Monthly 90: Frame Relay Port 2048 Kbps Monthly 91: Frame Relay Port 56 Kbps Installation 92: Frame Relay Port 64 Kbps Installation 93: Frame Relay Port 128 Kbps Installation 94: Frame Relay Port 192 Kbps Installation 95: Frame Relay Port 256 Kbps Installation 96: Frame Relay Port 384 Kbps Installation 97: Frame Relay Port 512 Kbps Installation 98: Frame Relay Port 768 Kbps Installation 99: Frame Relay Port 1024 Kbps Installation 100: Frame Relay Port 1544 Kbps Installation 101: Frame Relay Port 2048 Kbps Installation 102: Frame Relay CIR 1024 kbits Monthly 103: Frame Relay CIR 348 kbits Monthly 104: Frame Relay CIR 512 kbits Monthly 105: Frame Relay CIR 768 kbits Monthly
3	ISDN	106: Business BRI Installation 107: Business BRI Monthly 108: Residential BRI Installation 109: Residential BRI Monthly 110: PRI Monthly 111: PRI Installation
3	Dial-Up	112: Internet 10 Monthly Rental 113: Internet 20 Monthly Rental 114: Internet 30 Monthly Rental 115: Internet 50 Monthly Rental 116: Unlimited Internet Monthly Rental 117: Dial Up Access Charge
3	Dedicated Internet Access (DIA)	118: DIA: 64 Kbps Monthly 119: DIA: 128 Kbps Monthly 120: DIA: 256 Kbps Monthly 121: DIA: 512 Kbps Monthly 122: DIA: 768 Kbps Monthly 123: DIA: 1024 Kbps Monthly 124: DIA: 2048 Kbps Monthly 125: DIA: 64 Kbps Installation 126: DIA: 128 Kbps Installation 127: DIA: 256 Kbps Installation 128: DIA: 512 Kbps Installation 129: DIA: 768 Kbps Installation 130: DIA: 1024 Kbps Installation 131: DIA: 2048 Kbps Installation
3	ADSL	132: Ultra Monthly 133: Select Monthly

		134: Premium Monthly 135: Deluxe Monthly 136: Ultra Installation 137: Select Installation 138: Premium Installation 139: Deluxe Installation
3	Telexmax	140: TeleMax Basic Package Monthly 141: Telexmax Call Forward on No Answer Monthly
3	Magic Touch	142: Magic touch - Wake up Call Usage Based 143: Magic touch - Call Back When Busy Monthly 144: Magic touch - Call Forwarding Monthly 145: Magic touch - Call Transfer Monthly 146: Magic touch - Call Waiting Monthly 147: Magic touch - Full Package Monthly
3	Other Enhanced Features	148: Voicemail Set-Up 149: Voicemail Monthly 150: Conference calling Monthly 151: Calling No. Delivery Monthly
3	Smartchoice	152: SmartChoice Business Plan A 153: SmartChoice Business Plan B 154: SmartChoice Business Plan C 155: SmartChoice Residential Plan A 156: SmartChoice Residential Plan B 157: SmartChoice Residential Plan C

## IV. Appendix B of Schedule 2 - SLU

### List of Services and Rate Elements not included in the PCP as of 1 December 2004

Service	Rate Elements
Mobile	Bfree Daily Charge Bfree Anytime Daily Charge Bfree Anytime Plus Daily Charge Bfree Peak Bfree Anytime Peak Bfree Anytime Plus Peak Bfree Off-Peak Bfree Anytime Off-Peak Bfree Anytime Plus Off-Peak Bcomplete 75 Monthly Bcomplete 150 Monthly Bcomplete 300 Monthly Bcomplete 500 Monthly Digital 60 Monthly Digital 150 Monthly Digital 350 Monthly Digital 500 Monthly Digital 60 Peak Digital 150 Peak Digital 350 Peak Digital 500 Peak Digital 60 Off-Peak Digital 150 Off-Peak Digital 350 Off-Peak Digital 500 Off-Peak Pay-As-You-Go Card \$10 Pay-As-You-Go Card \$25 Pay-As-You-Go Card \$40 Pay-As-You-Go Card \$75 Pay-As-You-Go Card \$100 Pay-As-You-Go To Fixed Peak Pay-As-You-Go To Fixed Off-Peak Pay-As-You-Go To Mobile Peak Pay-As-You-Go To Mobile Off-Peak
Customer Premise Equipment	Customer Premises Equipment
Customer Premise Wiring	Labor charge per hour
International Direct Dial	OECS – day Rest of C&W Caribbean Islands - day

	Rest of Caribbean - day
	USA - day
	Canada - day
	UK & Ireland - day
	France - day
	Germany - day
	Central America - day
	South America - day
	Europe - day
	Rest of World – day
	OECS - night
	Rest of C&W Caribbean Islands - night
	Rest of Caribbean - night
	USA - night
	Canada - night
	UK & Ireland - night
	France - night
	Germany - night
	Central America - night
	South America - night
	Europe - night
	Rest of World – night
	OECS - weekend
	Rest of C&W Caribbean Islands - weekend
	Rest of Caribbean - weekend
	USA - weekend
	Canada - weekend
	UK & Ireland - weekend
	France - weekend
	Germany - weekend
	Central America - weekend
	South America - weekend
	Europe - weekend
	Rest of World – weekend

## APPENDIX C

### Recommended Timetable for NTRC Consultation in relation to draft PCP

<b>Date of Activities</b>	<b>Regulatory Activities</b>	<b>Timing of Activities</b>
3 <sup>rd</sup> August 2004	NTRC publishes consultation document, with copy posted to NTRC and ECTEL websites requesting comments from the public.	0
8 <sup>th</sup> September 2004	Members of the public file initial submissions, with copies sent to ECTEL and Cable & Wireless.	36 days
22 <sup>nd</sup> September 2004	ECTEL and Cable & Wireless file reply submissions with NTRC.	14 days
19 <sup>th</sup> October 2004	NTRC issues decision approving or disapproving Price Cap Plan.	26 days